



DMK Project Solutions Services

Capability Statement



U.S. Small Business
Administration



Info@DMKprojects.com

DMKprojects.com

1-866-DMK (365)-2024

Who We Are

Introduction: Welcome to a smarter approach to managing your data center projects. At DMK Project Solutions Services, we understand the intricacies involved in needed power objectives, developing sites, designing projects, constructing, commissioning, and maintaining data centers. Our Owner's Rep-Consulting Services ensure that your projects are executed seamlessly, on time, and within budget, allowing you to focus on your other core business objectives.

About DMK Project Solutions Services: We are a Woman Owned Small Business (WOSB) headquarter in Loudoun County, Virginia (Data Center Alley). DMK has over 35 years of experience in the construction industry. We have earned a reputation for excellence for delivering the project on schedule and budget. DMK is committed to exceeding client expectations and ensuring project success from conception to completion. Having delivered dozens of projects throughout the US has provided DMK with the needed experience to guide and protect our clients through the construction process.

Why Invest in Owner's Representative Services?

- o **Expert Guidance:** Benefit from the expertise of industry professionals who understand the complexities of data center projects.
- o **Time Savings:** Free up your team's time to focus on strategic initiatives while we handle the day-to-day management of your project.
- o **Cost Savings:** Avoid costly mistakes and delays by having seasoned professionals manage your project from start to finish.
- o **Peace of Mind:** Rest assured knowing that your project is in capable hands, allowing you to concentrate on your other strategic business activities.

Why Choose DMK:

- o **Expertise:** Our DMK team is comprised of seasoned professionals with extensive experience in data center development, design, construction and operations.
- o **Tailored Solutions:** We work closely with you and your team members to develop customized strategies that align with your specific requirements and goals.
- o **Cost Efficiency:** By leveraging our industry knowledge and network of suppliers, we help optimize costs without compromising on quality.
- o **Risk Mitigation:** We identify potential risks early on and implement proactive measures to mitigate them, ensuring smooth project execution.
- o **Transparent Communication:** We believe in open and transparent communication, keeping you informed at every stage of the project.
- o **Power/Utility Providers Relationships.** We work with many power/utility providers throughout the US. We understand the utility processes and help them produce the power commitment service letters for your projects.



Supporting Your Projects from Conception to Completion



Please visit our website for a full description of services

DMKprojects.com



What DMK brings to our partnership with you:

We bring commitment and results driven project support services to your organization. Our mission as your Owner's Rep Consultant is to support your firm with delivering real solutions. We know that having a motivated and well-informed project team is the key to on time delivery. DMK knows how to operate in a collaborative and inclusive approach with teams.

DMK strives to partner with visionary leaders in the industry to work closely with their internal and external customers from "Project Conception to Project Completion". We have the experience and dedication to the owner's goals to deliver the required results.

DMK offers project support solutions that are purposeful in application designed specifically and uniquely for our partners. With a variety of service offerings, DMK delivers solutions that yield project success.

DMK wants to earn your business and be your valued partner of choice. Please contact us for your project support needs.

Leadership

Lisa Bradford

Chief Executive Officer

Email: lbradford@dmkprojects.com

866-DMK-2024 (office)

703-853-9157 (mobile)

Paul Bradford

President

Email: pbradford@dmkprojects.com

866-DMK-2024 (office)

703-826-3554 (mobile)

Leisa Newland

Vice President of Operations

Email: lnewland@dmkprojects.com

866-DMK-2024 (office)

540-664-1644 (mobile)

