



DMK
Project Solutions
Services

"Supporting Your Projects from Conception to Completion"

OWNER'S REP AND PM SERVICES CAPABILITIES & COMPETITIVE EDGE



<https://dmkprojects.com/>



DMK PROJECT SOLUTIONS SERVICES | EXECUTIVE DASHBOARD

OVERVIEW

DMK Project Solutions Services is a Certified Small Business with over 40 years of combined industry experience, providing Business Development, Owner's Rep/Project Management services across data center, construction, power, and infrastructure sectors. DMK delivers end-to-end project solutions driving growth, guiding execution, and ensuring every project moves from concept to completion with precision, accountability, and lasting results.

LICENSE & CERTIFICATIONS

- Certified Small Business
- Licensed General Contractor
- Licensed Business, Loudoun County, VA
- Better Business Bureau Rating= A
- Procore Certified
- OSHA 30 Certified

CURRENT PROJECTS

- 54 MW Data Center – Ashburn, VA
- Power Management-300 MW Substation
- Main Security Gate replacement in Ashburn, VA
- Mission Critical Buildout \$56M
- Mission Critical Whitespace Buildout - \$33.5M
- 64MW Data Center–Dulles, VA

CURRENT SERVICE MARKETS



SUSTAINABILITY

- Carbon Neutrality Goals
- Sustainable Packaging
- Renewable Energy Use
- Water Conservation
- Sustainable Sourcing
- Electric Vehicle Adoption

KEY SERVICES

- Owner's Rep/Project Management
- Business Development Services
- Market Intelligence & Opportunity
- Identify, Generate & Acquire Clients
- Partnership & Channel Development
- Client Retention & Relationship Management

DIVERSITY & INCLUSION

- Hiring & Recruitment Strategies
- Employee Resource Groups (ERGs)
- Training & Education
- Inclusive Policies & Benefits
- Leadership & Accountability
- Inclusive Workplace Culture

KEY COMPANY CONTACTS



Paul Bradford
President



Kelly Sponseller
EVP of Operations



Greg Bradford
EVP of Field Operations



Rekik Netsanet
Sr. Dir. of Business Development



Alexa Blondin
Dir. of Business Development



View more on our website:

www.dmkprojects.com

DMK Main Office: 866-365-2024

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EXECUTIVE OVERVIEW

DMK specializes in Owner's Representative and Project Management services within the development and construction industry. With extensive experience in both new builds and renovations, we excel in guiding projects seamlessly from concept through to successful completion. Our expertise extends to mission-critical projects, including data centers and power stations, where precision, efficiency, and operational continuity are paramount. We navigate the complexities of data center development, ensuring seamless integration of infrastructure, scalability, and cutting-edge technology to meet evolving industry demands.



DMK OWNER REP- PM CORE SKILLSETS

PROJECT & PROGRAM MANAGEMENT

- Resource Allocation & Optimization
- Schedule Management
- Project Close Out

SAFETY & QUALITY CONTROL

- Safety Management
- OSHA 30 Certified
- Quality Control

INDUSTRY EXPERTISE AND TOOLS

- 10-15 Industry Experienced
- Procore Certified
- Schedule Experts

TECHNICAL & DESIGN MANAGEMENT

- Value Engineering
- OFCI Equipment Management
- Commissioning Support



WHAT MAKES DMK “SPECIAL”



DMK provides our Owner Reps-Project Managers (OR-PMs) to the assigned to projects. Our OR-PM's can work remote or on-site as needed



DMK Project Solutions Services is a Certified Small Business



DMK is based out of Loudoun County, Virginia (the heart of Data Center Alley) and we proudly serve clients across the U.S.



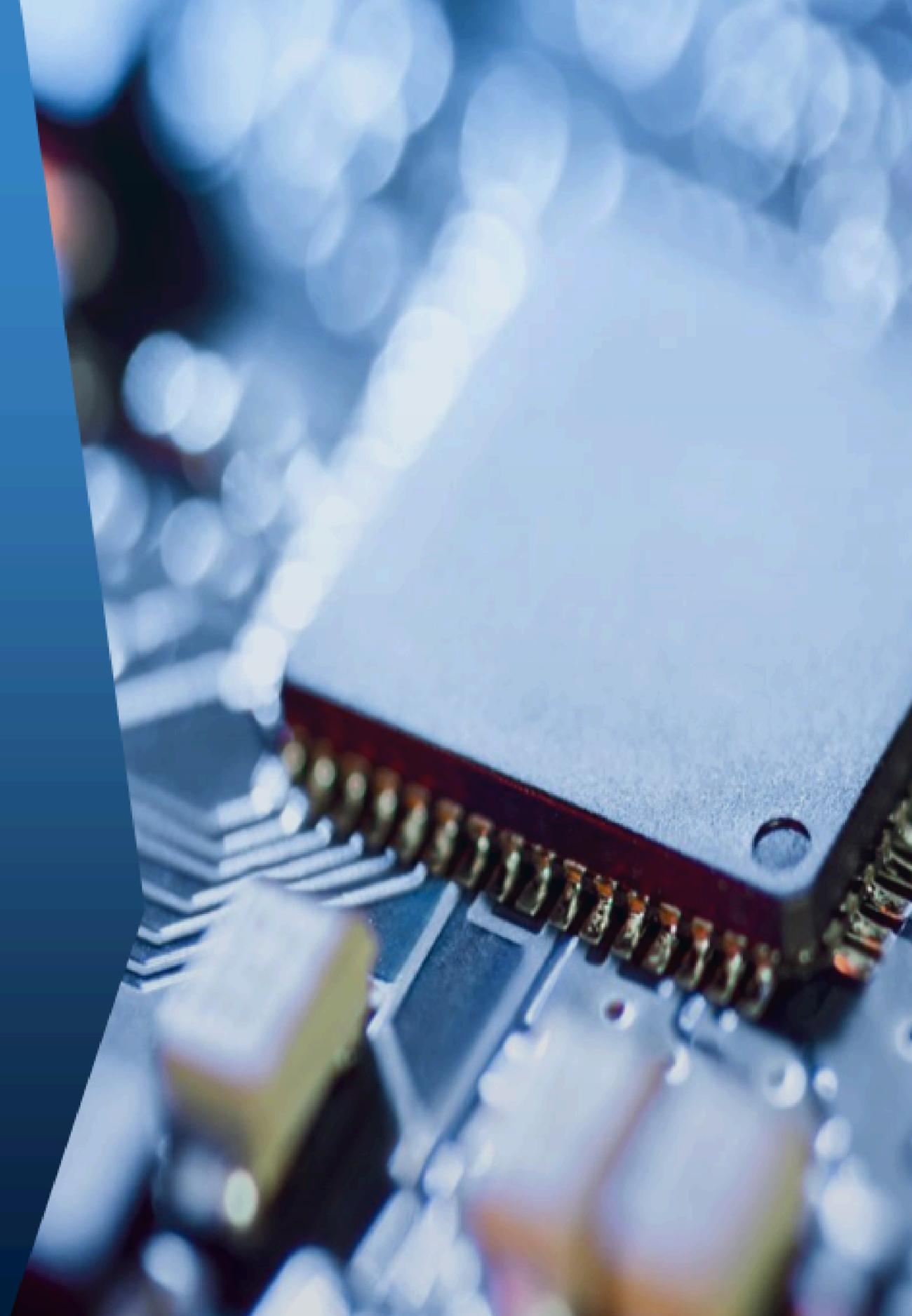
We can rapidly deploy our DMK OR-PMs within 72 hours or request as needed.



Our OR-PMs are versatile, covering pre-construction, project management, project scheduling, safety, quality, and CX support



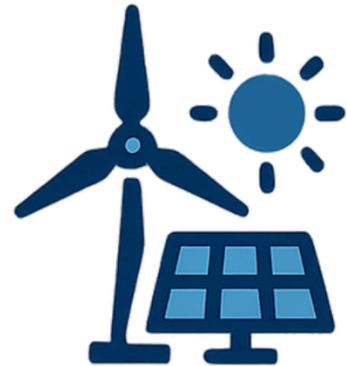
DMK has managed over 3 GW of power infrastructure & substations. We can support with the project power, planning, and energizing.



DMK SUSTAINABILITY FOCUS & COMMITMENT



**CARBON
NEUTRALITY
GOALS**



**RENEWABLE
ENERGY USE**



**WATER
CONSERVATION**



**SUSTAINABLE
SOURCING**

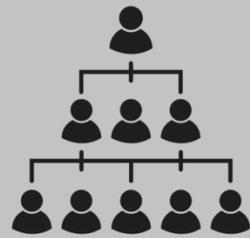


**SUSTAINABLE
PACKAGING**



**ELECTRIC
VEHICLE
ADOPTION**

DMK SUPPORT SERVICE AREAS



Project and Program
Management



Preconstruction
Services



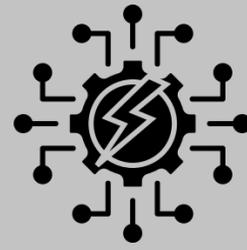
Schedule
Management



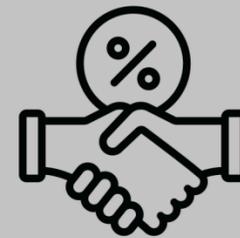
OFCI Equipment
Management



Safety Management



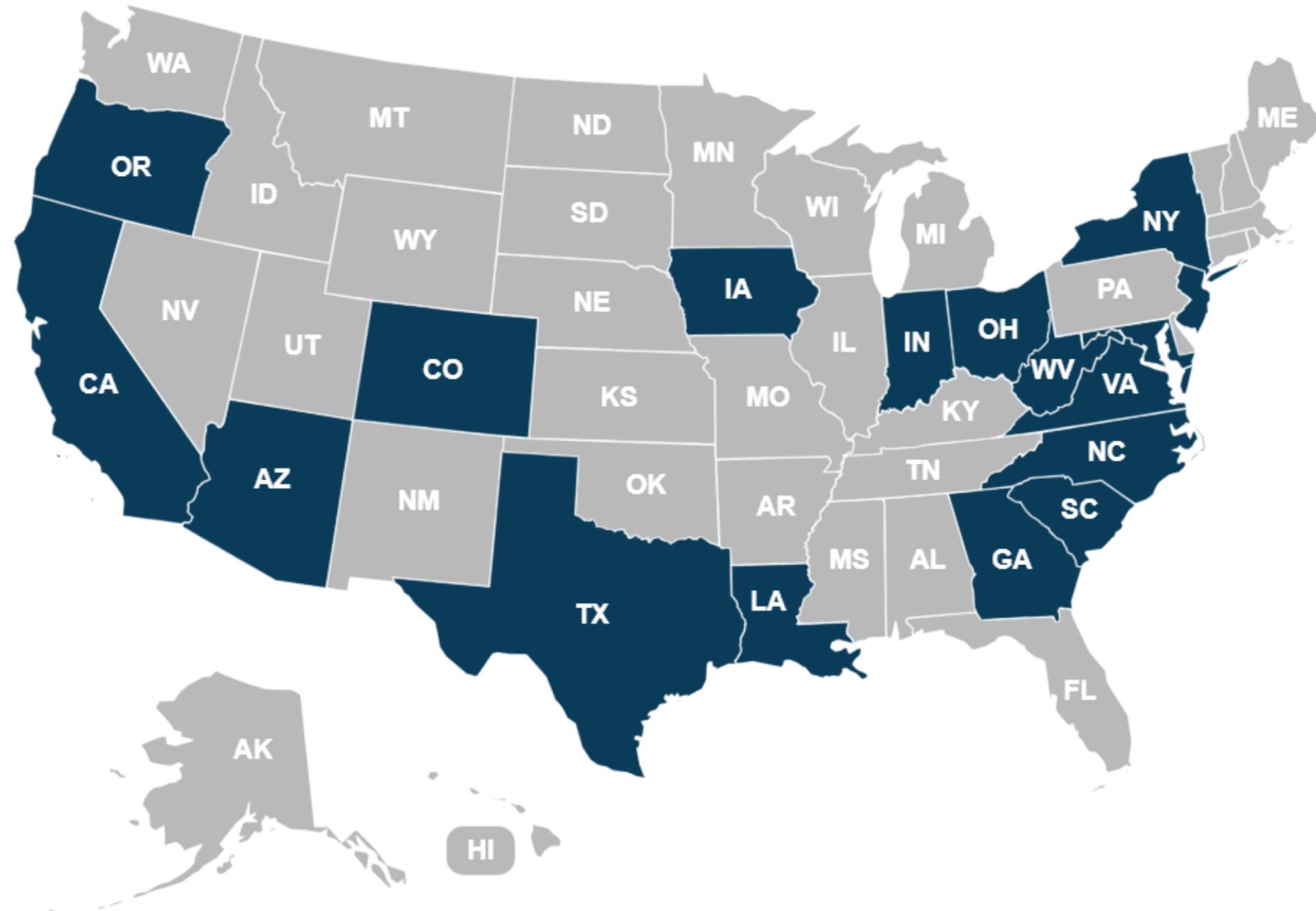
Power and Utility
Management



Commissioning
Support



DMK MARKET SERVICE AREAS



DMK PERSONNEL RESOURCES



LEADERSHIP TEAM



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