



**DMK**  
**Project Solutions**  
**Services**

"Supporting Your Projects from Conception to Completion"

# OWNER'S REP AND PM SERVICES CAPABILITIES & COMPETITIVE EDGE



<https://dmkprojects.com/>



# DMK PROJECT SOLUTIONS SERVICES | EXECUTIVE DASHBOARD

OVERVIEW	CURRENT PROJECTS	LICENSE & CERTIFICATIONS
<p>DMK Project Solutions Services is a Certified Small Business with over 40 years of combined industry experience, providing Business Development, Owner’s Representation, and Project Management services across data center, construction, power, and infrastructure sectors. DMK delivers end-to-end project solutions driving growth, guiding execution, and ensuring every project moves from concept to completion with precision, accountability, and lasting results.</p>	<ul style="list-style-type: none"><li>• 54 MW Data Center - Ashburn, VA</li><li>• Power Management-300 MW Substation</li><li>• Main Security Gate replacement in Ashburn, VA</li><li>• Mission Critical Buildout \$56M</li><li>• Mission Critical Whitespace Buildout - \$33.5M</li><li>• 64MW Data Center-Dulles, VA</li></ul>	<ul style="list-style-type: none"><li>• Certified Small Business</li><li>• Licensed General Contractor</li><li>• Licensed Business, Loudoun County, VA</li><li>• Better Business Bureau Rating= A</li><li>• Procore Certified</li><li>• OSHA 30 Certified</li></ul>
CURRENT SERVICE MARKETS	SAFETY PROGRAM	SUSTAINABILITY
	<ul style="list-style-type: none"><li>• All PM/OR are OSHA 30 certified</li><li>• Zero Reportable work injuries for FY 2025</li><li>• Weekly project progress meetings</li><li>• All PM/OR are First Aid and CPR certified</li><li>• DMK conducts ongoing safety training for internal and external customers</li></ul>	<ul style="list-style-type: none"><li>• Carbon Neutrality Goals</li><li>• Sustainable Packaging</li><li>• Renewable Energy Use</li><li>• Water Conservation</li><li>• Sustainable Sourcing</li><li>• Electric Vehicle Adoption</li></ul>
KEY COMPANY CONTACTS	KEY SERVICES	DIVERSITY & INCLUSION
<p>DMK Main Office: 866-365-2024</p> <div><div><p><b>Paul Bradford</b> President</p></div><div><p><b>Kelly Sponseller</b> Executive VP of Operations</p></div><div><p><b>Greg Bradford</b> Executive VP</p></div><div><p><b>Alexander Sciacca</b> VP of Business Development</p></div></div>	<ul style="list-style-type: none"><li>• Owner Reps &amp; Project Managers</li><li>• Business Development Services</li><li>• Market Intelligence &amp; Opportunity</li><li>• Identify, Generate &amp; Acquire Clients</li><li>• Partnership &amp; Channel Development</li><li>• Client Retention &amp; Relationship Management</li></ul>	<ul style="list-style-type: none"><li>• Hiring &amp; Recruitment Strategies</li><li>• Employee Resource Groups (ERGs)</li><li>• Training &amp; Education</li><li>• Inclusive Policies &amp; Benefits</li><li>• Leadership &amp; Accountability</li><li>• Inclusive Workplace Culture</li></ul>

# CONTENT

- 01 EXECUTIVE OVERVIEW
- 02 PROJECT MANAGER'S CORE SKILLSET
- 03 OUR POINT OF DIFFERENCE
- 04 SUSTAINABILITY
- 05 PROVIDED SERVICES
- 06 SERVICE AREAS
- 07 PERSONNEL RESOURCES
- 08 LEADERSHIP TEAM
- 09 CLOSING





# EXECUTIVE OVERVIEW

DMK specializes in Owner's Representative and Project Management services within the development and construction industry. With extensive experience in both new builds and renovations, we excel in guiding projects seamlessly from concept through to successful completion. Our expertise extends to mission-critical projects, including data centers and power stations, where precision, efficiency, and operational continuity are paramount. We navigate the complexities of data center development, ensuring seamless integration of infrastructure, scalability, and cutting-edge technology to meet evolving industry demands.





# DMK OWNER REP- PM CORE SKILLSETS

## PROJECT & PROGRAM MANAGEMENT

- Resource Allocation & Optimization
- Schedule Management
- Project Close Out

## SAFETY & QUALITY CONTROL

- Safety Management
- OSHA 30 Certified
- Quality Control

## INDUSTRY EXPERTISE AND TOOLS

- 10-15 Industry Experienced
- Procore Certified
- Schedule Experts

## TECHNICAL & DESIGN MANAGEMENT

- Value Engineering
- OFCI Equipment Management
- Commissioning Support



# WHAT MAKES DMK “SPECIAL”



DMK provides our Owner Reps-Project Managers (OR-PMs) to the assigned to projects. Our OR-PM's can work remote or on-site as needed



DMK Project Solutions Services is a Certified Small Business



DMK is based out of Loudoun County, Virginia (the heart of Data Center Alley) and we proudly serve clients across the U.S.



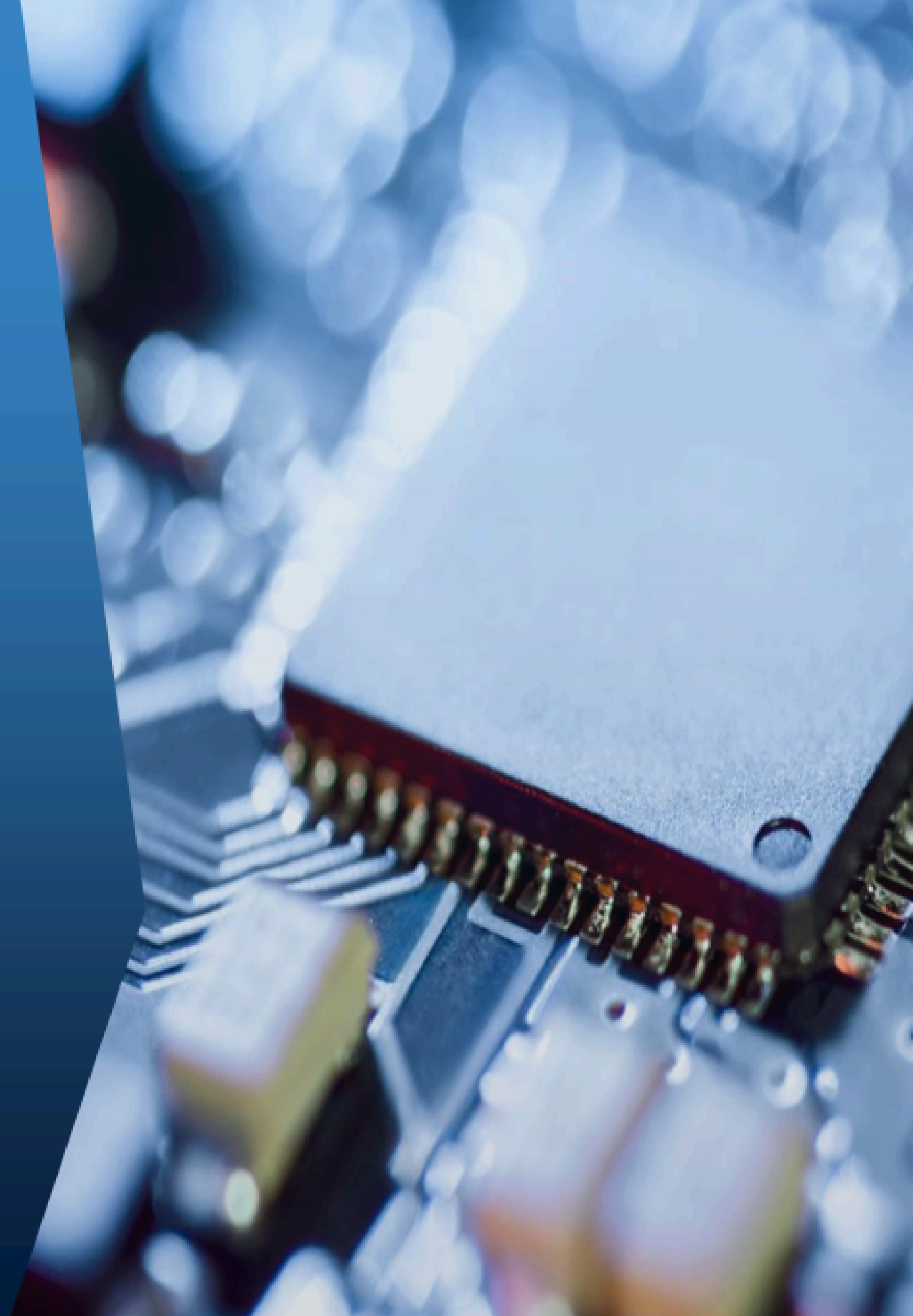
We can rapidly deploy our DMK OR-PMs within 72 hours or request as needed.



Our OR-PMs are versatile, covering pre-construction, project management, project scheduling, safety, quality, and CX support



DMK has managed over 3 GW of power infrastructure & substations. We can support with the project power, planning, and energizing.





# DMK SUSTAINABILITY FOCUS & COMMITMENT



**CARBON  
NEUTRALITY  
GOALS**



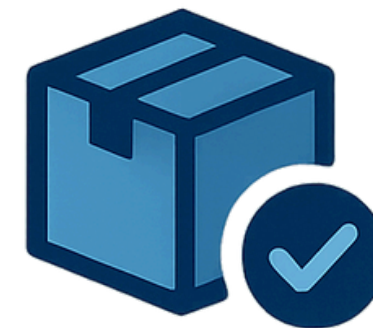
**RENEWABLE  
ENERGY USE**



**WATER  
CONSERVATION**



**SUSTAINABLE  
SOURCING**



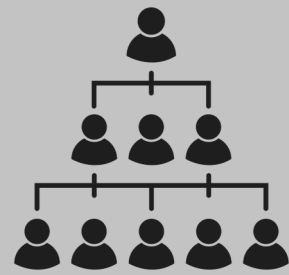
**SUSTAINABLE  
PACKAGING**



**ELECTRIC  
VEHICLE  
ADOPTION**



# DMK SUPPORT SERVICE AREAS



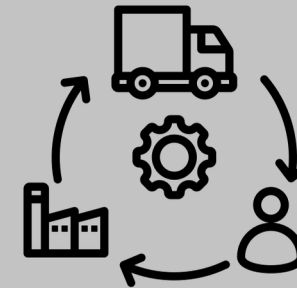
Project and Program  
Management



Preconstruction  
Services



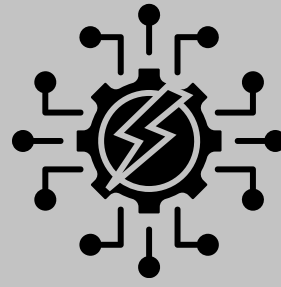
Schedule  
Management



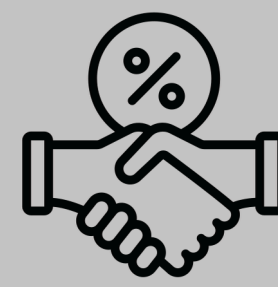
OFCI Equipment  
Management



Safety Management



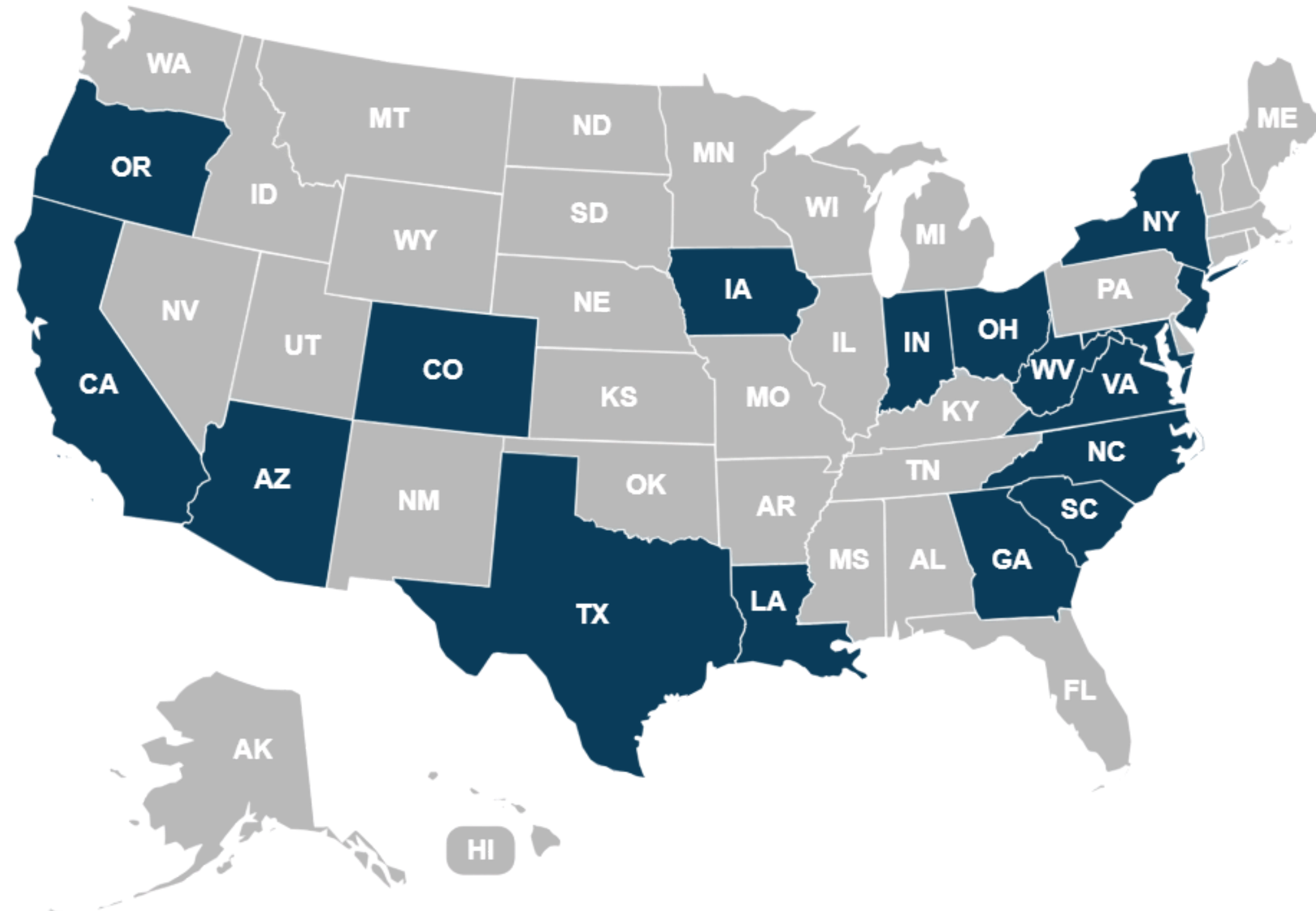
Power and Utility  
Management



Commissioning  
Support



# DMK MARKET SERVICE AREAS





# DMK PERSONNEL RESOURCES





# LEADERSHIP TEAM



**Paul Bradford**  
*President*

[Pbradford@Dmkprojects.com](mailto:Pbradford@Dmkprojects.com)  
703-826-3554

**Kelly Sponseller**  
*Executive VP of Operations*

[Ksponseller@Dmkprojects.com](mailto:Ksponseller@Dmkprojects.com)  
703-795-9505

**Greg Bradford**  
*Executive VP*

[Gbradford@Dmkprojects.com](mailto:Gbradford@Dmkprojects.com)  
540-398-9442

**Alexander Sciacca**  
*VP of Business Development*

[Asciacca@Dmkprojects.com](mailto:Asciacca@Dmkprojects.com)  
703-505-0266





"Supporting Your Projects from Conception to Completion"

# WE WOULD LIKE TO SUPPORT YOUR PROJECTS FROM CONCEPTION TO COMPLETION

866-DMK-2024



info@dmkprojects.com



<https://dmkprojects.com/>